

## Unknown

Matt Martin From:

Sent: Monday, May 16, 2005 10:13 AM

To: Brian Potashnik; Chris Martin; David Montoya

Subject: RE: LCG Development Revised Proposals - Laureland & Scyene

Andrea hangs her hat on being a minority. She doesn't realize we can obtain our minority percentage without a minority concrete contractor. This is what happens when we are nice to someone even one time. We have our ducks in a row. Don't worry Brian ever thing is under control.

Thank You Matthew T. Martin Vice President Affordable Housing Construction 1214-891-7841 office Mmartin@southwesthousing.com

From: Brian Potashnik

Sent: Friday, May 13, 2005 10:22 PM To: Matt Martin; Chris Martin; David Montoya

Subject: RE: LCG Development Revised Proposals - Laureland & Scyene

Please let them know that they are not even close to being competitive with other HUB/DBE bidding our jobs. Let them know that the investors and bond holders require competitive bids that are being reviewed and inspected on a regular basis. We could not accept the bids even if we wanted to. Furthermore, they are lucky to have been the only contractor that I have instructed you to be allowed the last look.

Being within 10% or even 7% on a \$2,000,000 or any contract is not competitive!

From: Andrea Spencer [mailto:andrealkc@grandecom.net]

Sent: Friday, May 13, 2005 4:06 PM

To: Matt Martin; Chris Martin; David Montoya

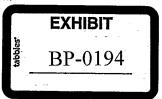
Cc: Brian Potashnik

Subject: LCG Development Revised Proposals - Laureland & Scyene

Chris, Matt and David,

Please find the revised proposals from LCG Development, a HUB/DBE certified general contractor, this puts us ithin 7% of lowest bid for Laureland and within 10% of lowest bid for Scyene. We are excited about working

with Affordable housing again and appreciate the opportunity be apart of your construction team.



Andrea L. Spencer LCG Development Group Indrealkc@grandecom.net Office: 214.485.0811 Mobile: 469.826.6337 Fax: 214.485.1684